Walter Duncan  
lee@smartxltools.com | [www.linkedin.com/in/leeduncanstat](http://www.linkedin.com/in/leeduncanstat)

June 30, 2025

Hiring Committee  
Overjet

Dear Overjet Hiring Team,

I’m writing to express strong interest in the Head of Analytics role at Overjet. With 18 years of experience leading data science, analytics, and AI transformations, I’m energized by the opportunity to help shape the future of dental health through world-class analytics and data infrastructure.

What draws me to Overjet is your mission to improve oral health for all, and the critical role analytics plays in making that vision real. As a former AVP of Advanced Analytics at AT&T, I built and scaled analytics and AI functions from the ground up: leading multi-disciplinary teams, building cloud-native infrastructure, developing governance frameworks, and driving enterprise adoption of machine learning and generative AI. I've led end-to-end delivery of advanced analytics tools used by thousands of internal users, and helped shape product strategy by embedding experimentation, segmentation, and predictive modeling into decision-making and automated processes.

I thrive in roles where hands-on data work, infrastructure vision, and executive strategy intersect. At Overjet, I’m especially excited by the opportunity to lead a talented team of analysts, scientists, and engineers to empower product innovation, customer outcomes, and internal performance. With deep experience in leading data architecture, KPI development, compliance frameworks, and many analytics contexts, I’m confident I can help scale Overjet’s data capability while fostering a culture of clarity, rigor, and creativity.

Thank you for considering my application. I would welcome the chance to discuss how I can help Overjet grow and deliver impact at scale, both for your customers and for the future of dental care.

Warm regards,  
Walter Duncan